



People Management Courses Presented By Vijay Verma, PMP

CREATE AND MAINTAIN OUTSTANDING PROJECT TEAM PERFORMANCE (2 Days)

In this course, participants will learn:

- Stages of Team Development: forming, storming, norming, and performing.
- Team Dynamics and Effectiveness: team context and goals; team composition and roles of team members; major team issues such as team norms, team cohesiveness, and team leadership.
- Process of Team Building: eliminating barriers to high performance; gaining team commitment; drivers to effective team building; benefits and outcomes.
- Organizing the Project Team: setting project goals; creating the team climate and assembling the project team; matching skill and responsibility.
- Managing Project Teams: coordinating team efforts; developing an effective team communication plan; and developing trust and motivation within the project team.

POWER, INFLUENCE, AND POLITICS IN PROJECT MANAGEMENT (2 Days)

In this course, participants will learn:

- Power and Influence: Eight sources of power; formal/informal power; characteristics and outcomes of power; project manager and power; evaluate your power level, and develop strategies to increase your total power.
- Politics in Project Management: Importance and dynamics of politics; reasons of politics; analysis of political behaviours of project stakeholders and political landscape in your organization; strategies to convert your adversaries and opponents into your allies; and managing politics at the project level and at the upper management level.
- Power and Leadership: Leader versus manager; leadership and the project life cycle.

LEADERSHIP, POWER, INFLUENCE, AND POLITICS IN PM (3 Days)

In this course, participants will learn:

- Power and Influence: Sources of power; project manager and power; evaluate your power level, and techniques to increase your total power.
- Politics in Project Management: Analysis of political behaviours of project stakeholders and political context in your organization; strategies to convert your adversaries and opponents into your allies; and managing politics at the project level and at the upper management level.
- Project Leadership: Leader versus manager; leadership and the project life cycle.
- Team Leadership: Traits and principles of team leadership; strategies to improve your leadership skills.

LEADERSHIP, POWER, INFLUENCE, POLITICS AND NEGOTIATIONS IN PM (4 Days)

In this course, participants will learn:

- Leadership: Traits and Principles; Team Leadership; Practical Strategies to Enhance your Leadership Skills.
- Project Leadership: Leader vs. Manager; Leadership and the Project Life Cycle.
- Power and Influence: Sources of power; Project Manager and Power; Strategies to Increase your Total Power.
- Politics in Project Management: Managing politics at the project level and at the upper management level; Analyzing your political landscape; Managing Project Stakeholders by Enhancing Trust and Agreement.
- Negotiating: effective methods of negotiating; impact of culture on negotiation.
- Practical Guidelines for Negotiating: communication skills to achieve win/win solutions; focusing on interests, not positions, and generating mutually beneficial options.

FOR MORE INFORMATION

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